



ANNUAL REPORT 2015 - 2016



Board of Directors

Mr Craig Farrow – Chair

Dr Girolamo Vinci

Mr Kevin Wisdom-Hill

Mr Robert Kennett

Ms Helen Shaw

Staff

The Board of Directors would like to thank the following staff for their contribution throughout this last year:

Executive Officer

Ken Lodge

Executive Assistant

Tania Alland

IT Support Officer

Ranjit Raje

Business Development Manager

Barbara Erichsdotter (*commenced February 2016*)

Senior GP Clinical Adviser

Dr Mike Beckoff

Previous Staff 2015-16:

Siggi Frede (*left January 2016*)

The 2015/16 financial year has continued to be one of transition and evolution for GPSA.

Through maintenance of contracts, disciplined cost management and implementation of new initiatives we have generated a relatively significant profit.

We have invested in new initiatives in the areas of training, information technology and sector participant relationships as part of our strategic plan execution.

We continue to maintain a careful eye on sector evolution, the needs of stakeholders, all with an eye to the future.

The core focus for 2016/17 will be negotiating retention of the MHSC contract and continuing to evolve our strategic plan and the execution thereof.

The board deeply appreciates the commitment and engagement of our EO and his team and we enter 2016/17 with solid profits forecast and opportunities arising.

Yours faithfully,



Craig Farrow

Chairman

Throughout my second year as EO of General Practice SA Inc there have been many changes to the way we operate and the services we provide.

We successfully maintained the Health Provider Registry (HPRy) while the National Health Services Directory (NHSD) was being implemented, and the contract with SA Health to keep the HPRy running was extended to 30 June 2016. Primary Health Tasmania continued their contract for the Tasmanian HPRy to 30 June 2016. In June 2016 both HPRy contracts were extended for a further 12 months to 30 June 2017.

The Share Care with General Practitioners Program (MHSC) continued throughout 2015/16 and is now in its final year of a three year contract completing on the 30 June 2017. Throughout 2015/16 the Lead Clinicians meetings continued with a cohesive group of conscientious, diligent mental health clinicians who are all working to improve the service in the mental health arena. This year the number of Occasions of Service (OoS) reached an all-time high with 22,015 OoS being delivered, exceeding the budget by a significant 5,323.

We hosted the inaugural Mental Health Clinicians' Roundtable Forum at the Adelaide Convention Centre in February 2016 with a focus on the complex issues clinicians face every day. Guest speakers included Robyn Furniss from SA Dental Services discussing the relationship between dental hygiene and mental health, Dr Stephen Christley from SA Mental Health Commission and Dr Tarun Bastiampillai, Director of Mental Health Strategy. The afternoon was informative and valuable, providing clinicians an opportunity to discuss real-life scenarios via a panel discussion and rare networking opportunities. The Forum will be staged again for 2017.

In October 2015 we completed a Strategic Business Plan endorsed by the Board which is in place to December 2016, with a focus on maintaining our current contracts and developing new Services in Health Training and Health Recruitment. We are currently delivering non-accredited training to practice managers, practice support staff, nurses and doctors relating to soft skills training. We successfully applied to the Industry Skills Fund (ISF) as a consortium, winning a grant for \$37,752 from February 2016 to June 2016. Practices who signed up with us to be part of the GPSA ISF Consortium are able to access heavily discounted training for their staff without needing to lodge individual claims. The grant has been extended to the end of September 2016 which will allow us to use the remaining funds.

At this stage we have not commenced developing a Health Recruitment service due to a lack of resources, but we aim to test market demand early in the 2017 New Year.

On the financial side we have turned around a \$70k loss to a \$90k profit up to and including 30 June 2016. In July 2015 we increased staff to 4, bringing on part-time Marketing Specialist, Siggi Frede, who prepared the training program and marketing plans. Unfortunately Siggi left us in January 2016 to pursue new career directions; and in February 2016 we employed part-time Business Development Manager, Barbara Erichsdotter, to continue with the sales of the training program. I would like to add that without the support of my dedicated staff, Tania Alland and Ranjit Raje, the achievements throughout this last year would not have been possible. Thank you.

I would also like to acknowledge the Board for their contribution and input into the strategic plan and maintaining the governance of the operation.

Yours Faithfully,



Ken Lodge
Executive Officer



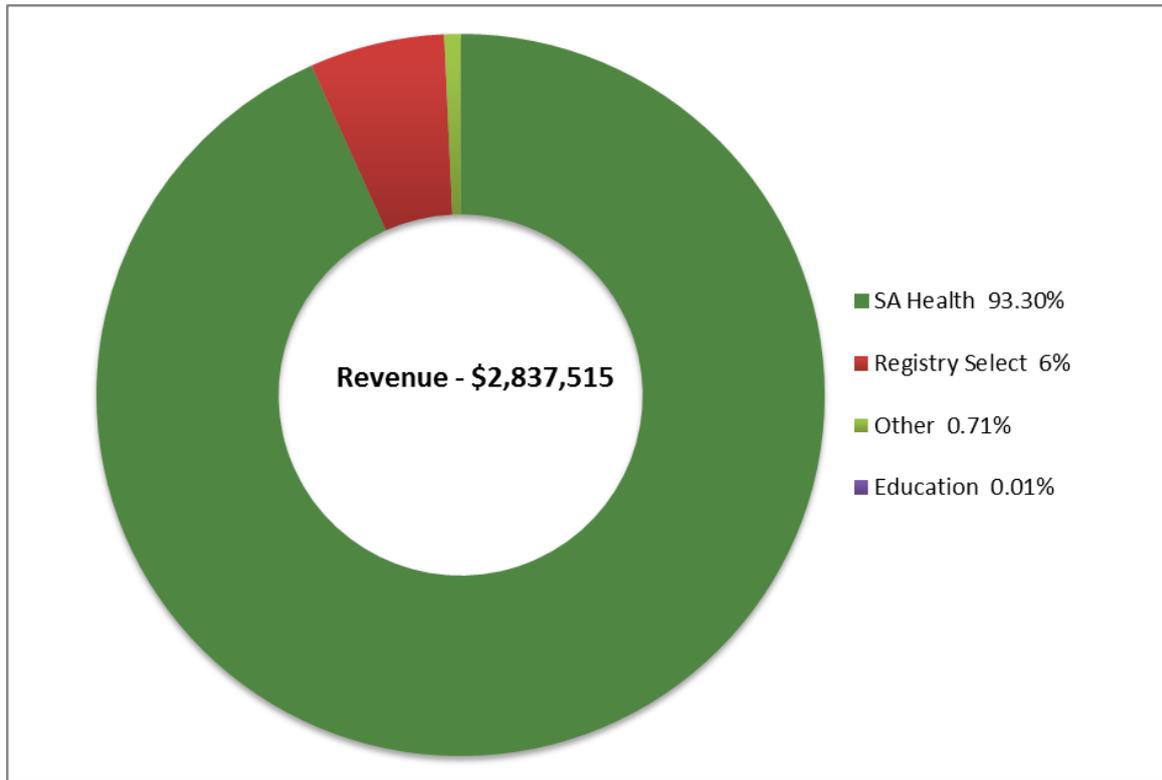
General Practice SA Inc
ABN 70 462 693 761

Financial report
For the year ended 30 June 2016

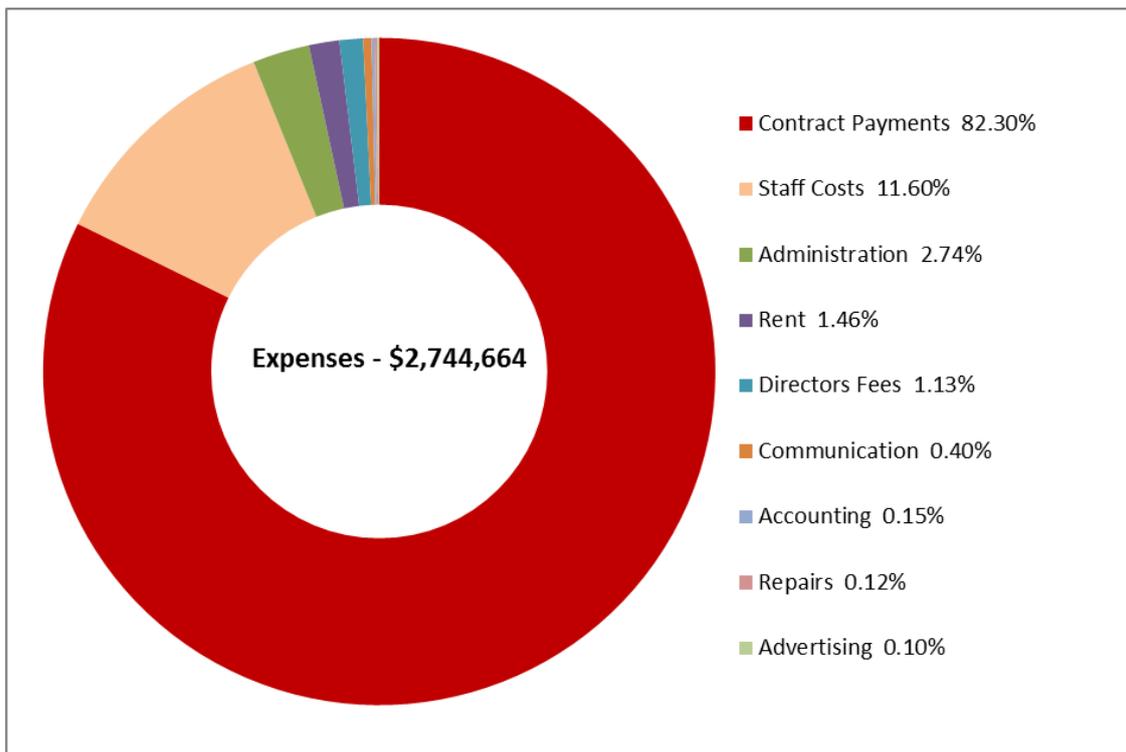
Ascensio Accountants
12/116 Melbourne Street
North Adelaide SA 5006



General Practice SA Income 2015-16



General Practice SA Expenses 2015-16



**AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 60-40 OF THE AUSTRALIAN CHARITIES AND NOT-FOR-PROFITS
COMMISSION ACT 2012**

In accordance with section 60-40 of the Australian Charities and Not-for-profit Commission Act 2012, I am pleased to provide the following declaration to independence to the committee members of General Practice SA Incorporated.

As proprietor of Ascensio Accountants for the audit of the financial statements of General Practice SA Incorporated for the financial year ended 30 June 2016, I declare that to the best of my knowledge and belief, there have been no contraventions of any applicable code of professional conduct in relation to the audit.

Natale Rugari
Proprietor



Ascensio Accountants

Date: 1 August 2016

General Practice SA Incorporated
ABN 70 462 693 761
Independent Auditor's Report to the Members

We have audited the accompanying financial report, being a special purpose financial report, of General Practice SA Incorporated (the association), which comprises the Statement by Members of the Committee, Income and Expenditure Statement, Balance Sheet, notes comprising a summary of significant accounting policies and other explanatory notes for the financial year ended 30 June 2016.

Committee's Responsibility for the Financial Report

The committee of General Practice SA Incorporated is responsible for the preparation and fair presentation of the financial report, and have determined that the basis of preparation described in Note 1 is appropriate to meet the requirements of the Associations Incorporation Act of South Australia 1985 and is appropriate to meet the needs of the members. The committee's responsibilities also includes such internal control as the committee determine is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We have conducted our audit in accordance with Australian Auditing Standards. Those Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the association's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial report presents fairly, in all material respects, the financial position of General Practice SA Incorporated as at 30 June 2016 and its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements, and the requirements of the Associations Incorporation Act of South Australia 1985.

Basis of Accounting and Restriction on Distribution

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial report has been prepared to assist General Practice SA Incorporated to meet the requirements of the Associations Incorporation Act of South Australia 1985. As a result, the financial report may not be suitable for another purpose.

Signed on 1 August, 2016:



Natale Rugari, Registered Company Auditor

Ascensio Accountants

S12-116 Melbourne Street North Adelaide S A 5006